

A.P. Internship Reflection Harel Consulting

I am currently a student at Rutgers University in the Masters of Business and Science program, under the Drug Discovery and Drug Development concentration. In November of 2014 I joined Harel Consulting as a Business Analyst intern, welcomed with open arms, I hit the ground running.

I was involved in many projects and client interactions, which included business analysis, website upkeep, project management, market research, client engagement, and face-to-face meetings involving contract negotiations. All of these experiences gave me insight into and experience with, not only the wealth of knowledge found in the Harel Consulting team, but also the pharmaceutical industry at a high level and many multicultural business professionals from varying backgrounds.

My most memorable experiences were when I went to the Jeffries investor conference and when we had meetings with different CEO's of international pharmaceutical companies. In these instances I was able to improve my soft skills of communication, leadership, listening, and emotional I.Q., which I find to be the most important skills to build in my life. I was definitely humbled by the openness of everyone I met within and without the Harel Consulting team.

The most important lesson I learned from my experiences is the importance of building relationships while working in a team and with clients. We are not just trying to make money or complete a transaction. We want to come together to build something of substance that can help people all around the world. This can only happen if we work together with a common goal in mind, humility, listening, leadership, and communication. All of which are characteristics that constitute a strong relationship.

My experience at Harel Consulting has been invaluable and will guide me through my career for the rest of my life, along with the example of leadership of Flora and Jacob

that was set before me. I enjoyed the challenges of the internship and the amazing group of people I had the privilege of working with. It's not every day that you get the chance to work with professionals, such as those at Harel Consulting.