

R.A.
Harel Consulting

I started working at Harel Consulting January 2016 as a . my conducting market research and evaluation of innovative biotech/pharma companies in the US, Europe and Japan. Working in a start-up environment helped me touch upon different areas of business development such as negotiation, organizational development, and. Moreover, working with a team of highly skilled multicultural professionals with more than 100 years of combined pharmaceutical industry experience has provided me with a great opportunity to develop a deeper insight into the world of pharmaceutical industry both nationally and internationally.

first day in I had the opportunity to attend different business meetings such as meeting the CEO of BioNJ, which started my first project. I was working on analyzing all the companies affiliated with BioNJ. This project provided me with the opportunity to study all the big players inside NJ and have a good understanding of the Biotech industry in NJ. Working in project management setting and providing reports on my progress in timely manner a valuable experience for me. Additionally one of the perks of working at is that you can touch upon different projects, for instance I was also involved in the rebranding project of the company. During this project with the help of Flora Ma I was able to manage and create a system to evaluate different vendors that service to HC and report our finding to higher management.

One of the great advantages of working at HC is that you're not just sitting behind your desk doing all the work; you will go out with the team to different conferences, meetings and events. Communicating and having face-to-face meetings was out of my comfort zone before I started working there but after attending numerous meetings and conferences with the team not only did I learn a lot from the best in the industry but also I honed my communication skills by providing presentation, giving elevator speech about company to professionals.

Overall I really enjoyed my experience with and I think working in a fast-paced environment where deadlines are a priority and handling multiple jobs simultaneously is the norm. I enjoyed the challenge and paved my way to pursue my career in different of business development. I wholeheartedly recommend working at to every young professional , because not every where you have the opportunity to learn and enjoy working with this great team of professionals.